

Makersmiths Inc

Budget vs. Actuals: FY_2024 - FY24 P&L

January - November, 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
41010 Donations	5,576.57	1,100.00	4,476.57	506.96 %
41200 Laser Fee Income	3,418.00	3,300.00	118.00	103.58 %
41300 UV printer fee income	2,522.00	1,100.00	1,422.00	229.27 %
41305 Sublimation fee income	790.00		790.00	
41310 Resin 3D UV printer fee income		550.00	-550.00	
41315 BN2-20 printer fee income	1,466.87		1,466.87	
41320 Other Fee Revenue	517.24		517.24	
41400 Storage Locker Income		190.00	-190.00	
43400 Direct Public Support				
43450 Individ, Business Contributions	750.00		750.00	
Total 43400 Direct Public Support	750.00		750.00	
45000 Investments				
45030 Interest-Savings, Short-term CD	64.66	33.00	31.66	195.94 %
Total 45000 Investments	64.66	33.00	31.66	195.94 %
46400 Other Types of Income				
46430 Miscellaneous Revenue	553.50		553.50	
46460 Equipment Sales	475.00		475.00	
Total 46400 Other Types of Income	1,028.50		1,028.50	
47200 Program Income				
47220 Corporate membership	13,400.00	5,000.00	8,400.00	268.00 %
47230 Membership	153,180.00	138,480.00	14,700.00	110.62 %
47240 Program Service Fees (Classes)	41,819.00	27,320.00	14,499.00	153.07 %
Total 47200 Program Income	208,399.00	170,800.00	37,599.00	122.01 %
Sales of Product Income	15.00		15.00	
Services	56.80		56.80	
Total Revenue	\$224,604.64	\$177,073.00	\$47,531.64	126.84 %
GROSS PROFIT	\$224,604.64	\$177,073.00	\$47,531.64	126.84 %
Expenditures				
60900 Business Expenses				
60920 Business Registration Fees	25.00	20.50	4.50	121.95 %
60930 Business Tax	214.63		214.63	
Total 60900 Business Expenses	239.63	20.50	219.13	1,168.93 %
62100 Contract Services				
62110 Accounting Fees	435.00	0.00	435.00	
62111 Quickbooks Consultant		150.00	-150.00	
Total 62110 Accounting Fees	435.00	150.00	285.00	290.00 %
62140 Legal Fees	1,811.52	2,500.00	-688.48	72.46 %
Total 62100 Contract Services	2,246.52	2,650.00	-403.48	84.77 %
62600 Merchant Processing Fees	8,186.42	6,406.05	1,780.37	127.79 %
62800 Facilities and Equipment				
62820 Equipment Maintenance & Repairs				

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62821 L Equip & Fac Maint & Repairs	4,864.41	7,659.87	-2,795.46	63.51 %
62822 P Equip & Fac Maint & Repairs	3,803.02	7,538.31	-3,735.29	50.45 %
Total 62820 Equipment Maintenance & Repairs	8,667.43	15,198.18	-6,530.75	57.03 %
62840 Equip Rental/Moving Equip	455.90	1,000.00	-544.10	45.59 %
62850 Shop Supplies				
62852 Leesburg Shop Supplies	11,258.70	10,077.42	1,181.28	111.72 %
Additional funds	859.37	500.00	359.37	171.87 %
Sublimation/BN2-20 projects remaining fundss	126.61	182.53	-55.92	69.36 %
Total 62852 Leesburg Shop Supplies	12,244.68	10,759.95	1,484.73	113.80 %
62853 Purcellville Shop Supplies	3,854.58	6,655.53	-2,800.95	57.92 %
Total 62850 Shop Supplies	16,099.26	17,415.48	-1,316.22	92.44 %
62860 Facility Setup		16,089.80	-16,089.80	
62890 Rent, Parking, Utilities				
62891 Power Leesburg	5,305.88	4,820.25	485.63	110.07 %
62892 Water/Internet Leesburg	2,728.88	2,860.00	-131.12	95.42 %
62893 Rent Leesburg	39,600.00	39,600.00	0.00	100.00 %
62895 Rent Purcellville	26,044.74	26,118.27	-73.53	99.72 %
62896 Power Purcellville	7,804.33	3,932.39	3,871.94	198.46 %
62897 Water Purcellville	632.72	1,210.00	-577.28	52.29 %
62898 Internet Purcellville	1,824.34	1,452.00	372.34	125.64 %
62899 Propane Purcellville	967.99	2,172.47	-1,204.48	44.56 %
Total 62890 Rent, Parking, Utilities	84,908.88	82,165.38	2,743.50	103.34 %
Total 62800 Facilities and Equipment	110,131.47	131,868.84	-21,737.37	83.52 %
64000 Waste Disposal	7.00		7.00	
64001 Purcellville waste disposal	316.48	3,300.00	-2,983.52	9.59 %
Total 64000 Waste Disposal	323.48	3,300.00	-2,976.52	9.80 %
65000 Operations				
65018 IT Software and Hardware	2,196.35	4,890.00	-2,693.65	44.92 %
650181 Arlo cameras	456.71	350.00	106.71	130.49 %
New Computers Project remaining funds		0.00	0.00	
Total 65018 IT Software and Hardware	2,653.06	5,240.00	-2,586.94	50.63 %
65019 President's Discretionary Fund	355.43	1,100.00	-744.57	32.31 %
65020 Postage, Mailing Service	59.72	220.00	-160.28	27.15 %
65030 Printing and Copying	1,235.19	1,650.00	-414.81	74.86 %
65040 Supplies	888.29	1,022.21	-133.92	86.90 %
65050 Telephone, Telecommunications	5,230.86	3,488.00	1,742.86	149.97 %
65060 Interest Expense -Capital Fin	812.54	889.08	-76.54	91.39 %
65070 Bank Fees	-30.00	75.24	-105.24	-39.87 %
65080 Honorariums	5,107.02	1,149.00	3,958.02	444.48 %
65090 Class Supplies	4,986.82	1,328.87	3,657.95	375.27 %
65091 Leatherworking Shop Project	2,025.15	2,000.00	25.15	101.26 %
65092 Electronics D Lab Project	2,258.88	2,000.00	258.88	112.94 %

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Total 65000 Operations	25,582.96	20,162.40	5,420.56	126.88 %
65100 Other Types of Expenses				
65110 Associations/Marketing	483.12	1,100.00	-616.88	43.92 %
65120 Insurance - Liability, D and O	2,658.00	2,500.00	158.00	106.32 %
Total 65100 Other Types of Expenses	3,141.12	3,600.00	-458.88	87.25 %
Total Expenditures	\$149,851.60	\$168,007.79	\$ -18,156.19	89.19 %
NET OPERATING REVENUE	\$74,753.04	\$9,065.21	\$65,687.83	824.61 %
NET REVENUE	\$74,753.04	\$9,065.21	\$65,687.83	824.61 %